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This great book by Grant Cardone shows the importance of learning to close. As he puts it, the only real reason a person fails in life is their inability to close others on providing

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resources, energy, money, support or whatever it is they need in order to achieve what it is they want. Below I outlined the main points that I took from this book.

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Grant Cardone is a New York Times bestselling author, the #1 sales trainer in the world, and an internationally renowned speaker on leadership, real estate investing, entrepreneurship, social ...

Stop Selling Start Closing

Thank you Grant Cardone for this book! Closers Survival Guide - an interesting must for people in sales Key Takeaways: 1.) rule 1 in selling is always acknowledge and agree FIRST but then pivot ...

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